| October |  |  |  |  |  | Year-to-Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Budget Line | Description | Actual | Budget | $\begin{gathered} \text { Fav/(Unfav) } \\ \text { Variance } \end{gathered}$ | Actual | Budget | $\begin{aligned} & \hline \text { Fav/(Unfav) } \\ & \text { Variance } \end{aligned}$ | $\begin{aligned} & \text { Annual } \\ & \text { Budget } \end{aligned}$ | YTD(Shorffall) /Overage | $\begin{aligned} & \hline \text { YTD vs. } \\ & \text { Annual } \\ & \text { Budget } \\ & \hline \end{aligned}$ | Explanation of Significant Variances |
| The budget is adopted for 12 months. YTD comparisons are simple 1/12th calculations. Revenue and expenses other than staff compensation do not typically occur in 1/12th increments. |  |  |  |  |  |  |  |  |  |  |  |
| Income |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Diocesan Commitments | 2,311,876 | 2,166,667 | 145,210 | 23,124,593 | 21,666,667 | 1,457,926 | 26,000,000 | $(2,875,407)$ | 88.94\% |  |
| 3 and 4a | Investment Income | 186,395 | 814,773 | $(628,378)$ | 7,716,493 | 8,147,726 | $(431,233)$ | 9,777,271 | $(2,060,778)$ | 78.92\% |  |
| 5 | Rental Income | 186,035 | 167,796 | 18,239 | 1,843,678 | 1,677,959 | 165,719 | 2,013,551 | $(169,873)$ | 91.56\% |  |
| 8 | General Convention Income | 1,648 | 97,526 | $(95,878)$ | 1,130,311 | 975,259 | 155,052 | 1,170,311 | $(40,000)$ | 96.58\% | Registration and exhibitor fees and other income |
|  | Other Income | 10,336 |  | 10,336 | 34,553 | - | 34,553 | - | 34,553 | 0.00\% |  |
|  | Total General Income | 2,696,290 | 3,246,761 | $(550,471)$ | 33,849,628 | 32,467,611 | 1,382,017 | 38,961,133 | $(5,111,505)$ | 86.88\% |  |
| Program and Event Related Fees: |  |  |  |  |  |  |  |  |  |  |  |
| 14 a and 15 | Administration Total General Income | 19,367 | 12,333 | 7,034 | 160,124 | 123,333 | 36,791 | 148,000 | 12,124 | 108.19\% | Includes reimbursement from tenants |
| 313b | Governance Ordination Exam Fees | - | - |  | 62,500 | - | 62,500 | - | 62,500 | 0.00\% |  |
| 8 | General Convention non-fee income | 20,300 | - | 20,300 | 45,935 | - | 45,935 | - | 45,935 |  | One-time gift from SLC Vistors Bureau; reimbursement from CPG for SRI investment costs and ECW for GC internet |
|  | Governance Total General Income | 20,300 | - | 20,300 | 133,761 | - | 133,761 | - | 133,761 | 0.00\% |  |
| 10 | Mission Multimedia Services |  | 4,964 | $(4,964)$ | - | 49,638 | $(49,638)$ | 59,565 | $(59,565)$ | 0.00\% |  |
| 11 | Mission EMM Miami Immigration Program | 1,660 | 9,167 | $(7,507)$ | 4,160 | 91,667 | $(87,507)$ | 110,000 | $(105,840)$ | 3.78\% | Program (and expenses) did not re-commence until 3Q2015 |
|  | Mission Income | 92,842 | 10,226 | 82,615 | 218,698 | 102,263 | 116,435 | 122,715 | 95,983 | 178.22\% | UTO grant for YASC and other missionaries |
| 13 | Mission Refugee Loan Program | 81,199 | 54,167 | 27,032 | 850,050 | 541,667 | 308,383 | 650,000 | 200,050 | 130.78\% | Refugee Loan Collection |
| 7, 12 and 20 | Mission Other Income | 5,185 | - | 5,185 | 219,991 | - | 219,991 | - | 219,991 | 0.00\% | Includes fees and reimbursements for Black Ministries, Congregational Development; College for Bishops; and other. |
|  | Mission Total General Income | 181,129 | 86,857 | 94,272 | 1,384,845 | 868,567 | 516,278 | 1,042,280 | 342,565 | 132.87\% | Reclassification of trust fund recovery for Development Office from Mission Other Income to line 4a investment income |
|  | Total Expense Rollup Total General Income | 220,796 | 99,190 | 121,606 | 1,678,730 | 991,900 | 686,830 | 1,190,280 | 488,450 | 141.04\% |  |
|  | Total Income | 2,917,086 | 3,345,951 | $(428,865)$ | 35,528,358 | 33,459,511 | 2,068,847 | 40,151,413 | $(4,623,055)$ | 88.49\% |  |

## Expenses

The Five Marks of Mission

| The Five Marks of Mission |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mark 1: Proclaim the Good News |  |  |  |  |  |  |  |  |  |  |
| Starting New Congregations | 75,000 | 83,333 | 8,333 | 487,576 | 833,333 | 345,757 | 1,000,000 | 512,424 | 48.76\% |  |
| Presiding Bishop's Office | 123,533 | 106,113 | $(17,421)$ | 1,267,349 | 1,061,127 | $(206,223)$ | 1,273,352 | 6,003 | $99.53 \%$ | Includes Jerusalem interfaith pilgrimage and some GC visitor expenses, which are offset by income in line 20 |
| Director of Mission's Office | 50,218 | 41,425 | $(8,793)$ | 478,063 | 414,253 | $(63,810)$ | 497,103 | 19,040 | 96.17\% |  |
| Communications | 196,163 | 265,097 | 68,934 | 2,670,146 | 2,650,972 | $(19,174)$ | 3,181,166 | 511,020 | 83.94\% |  |
| Proclaiming the Good News | 444,915 | 495,968 | 51,054 | 4,903,135 | 4,959,684 | 56,550 | 5,951,621 | 1,048,486 | 82.38\% |  |


| Strengthening Province IX for Sustainability | 297 | 40,833 | 40,536 | 950,297 | 408,333 | $(541,964)$ | 490,000 | $(460,297)$ | 193.94\% | Long-term development grant to Domincan Republic (current triennium initial focus) was paid in June 2015 instead of annual increments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Formation and vocation | 46,936 | 94,586 | 47,649 | 625,083 | 945,855 | 320,772 | 1,135,026 | 509,943 | 55.07\% |  |
| House of Bishops Theology Cte | - | 667 | 667 | 17,282 | 6,667 | $(10,616)$ | 8,000 | $(9,282)$ | 216.03\% |  |
| College for Bishops grant | - | 6,586 | 6,586 | 59,275 | 65,861 | 6,586 | 79,033 | 19,758 | 75.00\% |  |
| Teach, baptize, and nurture new believer | 47,234 | 142,672 | 95,438 | 1,651,937 | 1,426,716 | $(225,221)$ | 1,712,059 | 60,122 | 96.49\% |  |


| October $\quad$ Year-to-Date |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Budget Line | Description | Actual | Budget | $\begin{gathered} \text { Fav/(Unfav) } \\ \text { Variance } \end{gathered}$ | Actual | Budget | $\begin{gathered} \hline \text { Fav/(Unfav) } \\ \text { Variance } \end{gathered}$ | Annual Budget | YTD(Shortfall) /Overage | YTD vs. Annual Budget | Explanation of Significant Variances |


| Mark 3: Respond to human need in loving service |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Making Missionary Service Available for | - | 4,583 |  | 4,583 | 46,667 | 45,833 |  | (833) | 55,000 | 8,333 | 84.85\% |  |
| Building Capacity for Serving Haiti | 68,466 | 8,333 |  | $(60,133)$ | 77,611 | 83,333 |  | 5,723 | 100,000 | 22,390 | 77.61\% |  |
| EMM Non-Gov \& Refugee Loans | 52,740 | 53,943 |  | 1,203 | 520,919 | 539,427 |  | 18,508 | 647,312 | 126,393 | 80.47\% |  |
| Mission Personnel | 195,779 | 141,896 |  | $(53,884)$ | 1,334,386 | 1,418,957 |  | 84,571 | 1,702,748 | 368,362 | 78.37\% |  |
| Federal Ministries | 27,999 | 45,213 |  | 17,214 | 446,509 | 452,133 |  | 5,624 | 542,560 | 96,051 | 82.30\% |  |
| Respond to human need in loving service | 344,984 | 253,968 |  | $(91,016)$ | 2,426,091 | 2,539,683 |  | 113,592 | 3,047,620 | 621,529 | 79.61\% |  |
| Mark 4: Seek to change unjust structures |  |  |  |  |  |  |  |  |  |  |  |  |
| Engage Episc in Dom Pov Eradication | 8,993 | 32,000 |  | 23,007 | 283,552 | 320,000 |  | 36,448 | 384,000 | 100,448 | 73.84\% |  |
| Advocacy and Social Justice | 94,525 | 94,407 |  | (118) | 1,149,918 | 944,068 |  | $(205,850)$ | 1,132,881 | $(17,037)$ | 101.50\% |  |
| Seek to change unjust structures | 103,518 | 126,407 |  | 22,889 | 1,433,470 | 1,264,068 |  | $(169,403)$ | 1,516,881 | 83,411 | 94.50\% |  |
| Mark 5: Strive to safeguard integrity of creation |  |  |  |  |  |  |  |  |  |  |  |  |
| Networks | - | 3,333 |  | 3,333 | 6,356 | 33,333 |  | 26,977 | 40,000 | 33,644 | 15.89\% |  |
| Engagement | 4,000 | 20,000 |  | 16,000 | 70,236 | 200,000 |  | 129,764 | 240,000 | 169,764 | 29.26\% |  |
| Advocacy | - | 1,667 |  | 1,667 | - | 16,667 |  | 16,667 | 20,000 | 20,000 | 0.00\% |  |
| Safeguard the integrity of creation | 4,000 | 25,000 |  | 21,000 | 76,592 | 250,000 |  | 173,408 | 300,000 | 223,408 | $25.53 \%$ | Expenses for Province IX environmental summit; grants for processing in October and December 2015. |
| Support through Local Efforts in The Episcopal Ch |  |  |  |  |  |  |  |  |  |  |  |  |
| Congregational and Pastoral Development | 80,198 | 112,520 |  | 32,323 | 1,021,852 | 1,125,204 |  | 103,352 | 1,350,245 | 328,393 | 75.68\% |  |
| TEC Grants and Appropriations | 235,151 | 270,007 |  | 34,856 | 3,107,633 | 2,700,073 |  | $(407,560)$ | 3,240,088 | 132,455 | 95.91\% |  |
| Ethnic Ministries | 192,887 | 177,245 |  | $(15,642)$ | 1,583,830 | 1,772,452 |  | 188,622 | 2,126,942 | 543,112 | 74.47\% |  |
| Development Office | 103,794 | 114,982 |  | 11,188 | 968,882 | 1,149,816 |  | 180,934 | 1,379,779 | 410,897 | 70.22\% |  |
| Supporting the Five Marks of Mission through Local | 612,030 | 674,755 |  | 62,724 | 6,682,197 | 6,747,545 |  | 65,348 | 8,097,054 | 1,414,857 | 82.53\% |  |
| Efforts |  |  |  |  |  |  |  |  |  |  |  |  |
| Support thru Angl Ecum \& Interfaith Relations |  |  |  |  |  |  |  |  |  |  |  |  |
| Anglican Communion | 53,706 | 72,011 |  | 18,305 | 625,153 | 720,109 |  | 94,956 | 864,131 | 238,978 | 72.34\% | This line does not include consultant fees which are included in the line below |
| Grants and other costs within the Anglican Communion | 5,832 | 9,083 |  | 3,251 | 166,297 | 90,833 |  | $(75,464)$ | 109,000 | $(57,298)$ | $152.57 \%$ | Includes approx $\$ 80 \mathrm{~K}$ of travel expenses and consultant cost sharing with Anglican Church of Canada |
| Covenants within the Anglican Communion | 77,838 | 67,339 |  | $(10,499)$ | 685,361 | 673,386 |  | $(11,975)$ | 808,063 | 122,702 | 84.82\% |  |
| Ecumenical, Interfaith \& Global Relation | 41,973 | 31,983 |  | $(9,990)$ | 384,025 | 319,830 |  | $(64,195)$ | 383,796 | (229) | 100.06\% |  |
| Ecumenical Appropriations | - | 8,678 |  | 8,678 | 42,082 | 86,780 |  | 44,698 | 104,136 | 62,054 | 40.41\% |  |
| MDG Partnership with ERD | 20,784 | 20,784 | $0^{\prime}$ |  | 207,836 | 207,836 | $0^{\prime}$ |  | 249,403 | 41,567 | 83.33\% |  |
| International Justice and Peace Making | 845 | 1,389 |  | 544 | 31,171 | 13,889 |  | $(17,281)$ | 16,667 | $(14,504)$ | $187.02 \%$ | Increased presence at UN Conf on Status of Women; more Episcopal participation resulting from church's membership in UN Economic and Social Council. |
| United Thank Offering | 8,915 | 17,983 |  | 9,068 | 86,907 | 179,831 |  | 92,924 | 215,797 | 128,890 | 40.27\% |  |
| Supporting the Five Marks of Mission through Global Efforts | 211,232 | 230,083 |  | 18,851 | 2,232,578 | 2,300,828 |  | 68,250 | 2,760,994 | 528,416 | 80.86\% |  |
| Total Mission Expenses | 1,767,912 | 1,948,852 |  | 180,940 | 19,406,000 | 19,488,524 |  | 82,524 | 23,386,229 | 3,980,229 | 82.98\% |  |


| October |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Budget Line | Description | Actual | Budget | $\begin{gathered} \text { Fav/(Unfav) } \\ \text { Variance } \end{gathered}$ | Actual | Budget | $\begin{gathered} \text { Fav/(Unfav) } \\ \text { Variance } \end{gathered}$ | Annual Budget | YTD(Shortfall) /Overage | $\begin{aligned} & \hline \text { YTD vs. } \\ & \text { Annual } \\ & \text { Budget } \end{aligned}$ | Explanation of Significant Variances |

Governance

| Governance |
| :--- |
| Executive Council |
| House of Deputies |
| Office of the General Convention |
| Archives |
| GBEC |
| Support for Provincial Coordination |
| General Convention |
| Presiding Bishop's Office |
| Governance |


| 26,594 | 36,660 | 10,066 | 250,719 | 366,604 |
| ---: | ---: | ---: | ---: | ---: |
| 17,953 | 20,018 | 2,065 | 253,777 | 200,176 |
| 82,275 | 104,403 | 22,128 | 955,524 | $1,044,033$ |
| 71,389 | 85,962 | 14,573 | 747,952 | 859,620 |
| 8,724 | 17,509 | 8,785 | 124,783 | 175,093 |
| 5,000 | 7,197 | 2,917 | 65,034 | 79,167 |
| 190,814 | 232,787 | 41,973 | $2,559,103$ | $2,327,868$ |

115,885
$(53,601)$
88,509
111,668
50,310
14,132
$(231,235)$
$\qquad$
$\qquad$ $(129,326)$ $\qquad$ 326,728 $\qquad$ $(74,872)$

| 189,206 | $56.99 \%$ |
| ---: | ---: |
| $(13,566)$ | $105.65 \%$ |
| 29,316 | $76.27 \%$ |
| 283,592 | $72.51 \%$ |
| 85,329 | $59.39 \%$ |
| 29,966 | $68.46 \%$ |
| 234,339 | $91.61 \%$ |

240,211 $1,252,840$ 1,031,544 210,112
9500 95,000 2,793,442
$\qquad$ 83.86\%

| Governance | 444,424 | 532,484 | 88,060 | 5,358,493 | 5,324,835 | $(33,658)$ | 6,389,802 | 1,031,309 | 83.86\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Administrative |  |  |  |  |  |  |  |  |  |  |
| Chief Operating Officer | 71,711 | 59,173 | $(12,538)$ | 554,691 | 591,731 | 37,039 | 710,077 | 155,386 | 78.12\% |  |
| Facilities Management | 173,884 | 199,480 | 25,595 | 1,869,272 | 1,994,798 | 125,526 | 2,393,757 | 524,485 | 78.09\% |  |
| Human Resources | 101,404 | 108,275 | 6,871 | 1,049,116 | 1,082,748 | 33,632 | 1,299,297 | 250,181 | 80.74\% |  |
| Legal | 81,634 | 96,707 | 15,073 | 709,957 | 967,072 | 257,115 | 1,160,486 | 450,529 | 61.18\% |  |
| Information Technology | $(47,916)$ | 80,769 | 128,685 | 942,965 | 807,689 | $(135,275)$ | 969,227 | 26,262 | 97.29\% | Work related to GC2015 has been charged back to appropriate departments. |
| Finance | 284,362 | 422,572 | 138,210 | 4,010,116 | 4,225,723 | 215,608 | 5,070,868 | 1,060,752 | 79.08\% | Reflects timing of payments to external auditor |
| Administration | 665,079 | 966,976 | 301,897 | 9,136,116 | 9,669,760 | 533,644 | 11,603,712 | 2,467,596 | 78.73\% |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expense | 2,877,415 | 3,448,312 | 570,897 | 33,900,609 | 34,483,119 | 582,510 | 41,379,743 | 7,479,133 | 81.93\% |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Budgetary Surplus/(Deficit) | 39,671 | $(102,361)$ | 142,032 | 1,626,399 | (1,023,608) | 2,650,007 | (1,228,330) | 2,854,728 |  |  |
| Episcopal Migration Ministries |  |  |  |  |  |  |  |  |  |  |
| Total General Income | 1,789,150 | 1,402,795 | 386,354 | 12,836,980 | 14,027,953 | (1,190,974) | 16,833,544 | (3,996,564) | 76.26\% | Expecting largest number of refugees to arive in |
| Total Expense | 2,203,656 | 1,402,795 | $(800,860)$ | 13,223,670 | 14,027,953 | 804,284 | 16,833,544 | 3,609,874 | 78.56\% | September. |
| Episcopal Migration Ministries - Gov't | $(414,506)$ | - | $(414,506)$ | $(386,690)$ | - | $(386,690)$ | - | $(386,690)$ | 0.00\% |  |
| Combined Net Activities | $(374,835)$ | $(102,361)$ | $(272,474)$ | 1,239,708 | $(1,023,608)$ | 2,263,317 | (1,228,330) | 2,468,038 | (100.93\%) |  |

